

THE  
**HOTEL SCHOOL**<sup>TM</sup>  

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**SYDNEY • MELBOURNE**



*One&Only Hayman Island - A Mulpha owned property*

# Contents

About The Hotel School	5
About Mulpha Australia	7
About Southern Cross University	9
The future in hotel management and tourism	10
Career opportunities – in the hotel, tourism and hospitality industry and beyond	11
Bachelor of Business in Hotel Management	13
Graduate Certificate in International Tourism and Hotel Management	14
Graduate Diploma in International Tourism and Hotel Management	14
Master of International Tourism and Hotel Management	15
Internships	16
The Mulpha Graduate Program	17
Industry partners	18
Work Integrated Learning	19
Living the dream in Australia	20
The Hotel School Sydney	21
The Hotel School Melbourne	21
Student and Support Services	23
Domestic students	24
International students	26

“The Hotel School Sydney gave me the insights, skills and knowledge I needed to succeed in the industry. I started my almost 10-year tenure with the Four Seasons Hotel Group which took me from Sydney, Australia to Austin, Texas and finally to the new flagship property in Toronto, Canada, working in various roles starting as a line level employee and growing into senior management positions.”

**Karen Koelewyn**

Tourism and Hospitality Director,  
unEarth International

*Bachelor of Business in Hotel Management, graduated 2007*



The information in this brochure was correct at the time of publishing (August 2016). All University courses may be subject to change by the University and the information provided in this brochure should be used as a guide only. To the extent permitted by law, SCU excludes all liability arising from the use of, or reliance on, the information contained in this brochure.



*InterContinental Sanctuary Cove Resort - A Mulpha owned property*

# About The Hotel School



The Hotel School, Australia's leading university hotel school, is a unique partnership between Southern Cross University, an Australian public university, and Mulpha Australia, a major investor in the hotel industry.

The Hotel School delivers:

- Bachelor of Business in Hotel Management
- Graduate Certificate in International Tourism and Hotel Management
- Graduate Diploma in International Tourism and Hotel Management
- Master of International Tourism and Hotel Management

The combination of academic excellence from Southern Cross University and industry connectivity from Mulpha Australia creates a market-leading, learning environment. The Hotel School originally started operating in 1989 as an integral part of InterContinental Sydney. It has since developed close working relationships with many leading hospitality organisations both in Australia and internationally.

## Why study at The Hotel School?

- Learn from the best - Southern Cross University is ranked in the top 150 universities worldwide under 50 years old\*
- Receive unprecedented industry connection - Mulpha is a major investor in the hotel industry with an extensive portfolio of properties including InterContinental Sydney, InterContinental Sanctuary Cove Resort and One&Only Hayman Island on the Great Barrier Reef
- Gain specialist knowledge - contextualised teaching to a hotel and tourism environment
- Work Integrated Learning - professional hospitality experiences combine classroom learning with industry application
- Industry experience - six-month internship opportunity to gain relevant industry experience
- Diversity - a great mix of students from Australia and more than 20 countries creates a dynamic and diverse place to study
- Location - be at the heart of the action with campuses located in the centre of Australia's two most exciting and liveable cities - Sydney and Melbourne. Both offer great transport links, lifestyle and work opportunities while you study
- Work worldwide - receive a degree that is recognised internationally
- Alumni - join prestigious alumni from around the world who have gained industry leadership positions

“The skills and exposure learnt from a variety of subjects have helped immensely with the physical experiences and day-to-day operations I have come into contact with. Applying every subject from finance to strategic management and intrinsically linking text book studies to everyday business challenges is what I am thankful for within the workplace.”

### Michael Stamboulidis

Venue Manager, Merivale  
Nominated For The 2014  
Australian Hotels Association  
Rising Stars Award

*Bachelor of Business in Hotel  
Management, graduated 2014*



*One&Only Hayman Island, Great Barrier Reef*



*Sofitel Philippine Plaza, Manila*

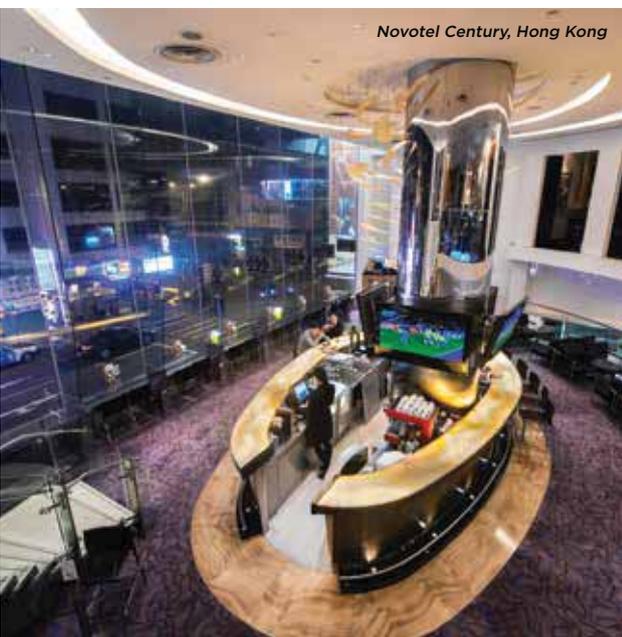


*Marriott Grosvenor Square, London*



*Sofitel Faubourg, Paris*

*Novotel Century, Hong Kong*



*Marritz Hotel & Salzburg Apartments, Perisher Valley NSW*



# About Mulpha Australia

Mulpha Australia is an acquiror, developer and manager of premium property and lifestyle investments including resorts, hotels and residential and commercial developments. Mulpha is a generous supporter of medical research, children's charities, Great Barrier Reef scientific projects, the arts and education. Mulpha Australia's primary assets and investments include: One&Only Hayman Island Great Barrier Reef, InterContinental Sanctuary Cove Resort, InterContinental Sydney, Salzburg Apartments and Marritz Alpine Perisher Valley, Bimbadgen Estate Hunter Valley, and the Norwest Business Park Sydney. Internationally, Mulpha's assets include London Marriott Grosvenor Square, as well as managed assets, Novotel Century Hong Kong, Sofitel Faubourg Paris and the Sofitel Philippine Plaza Manila.



## A word from Mulpha Australia's CEO

*Mulpha Australia is proud to be a partner, together with Southern Cross University, in offering a long tradition of quality, contemporary and relevant higher education qualifications through The Hotel School, in our modern campuses located in the heart of Sydney and Melbourne. Mulpha and its related businesses are major investors in hotels, with links to many hotel management and related hospitality businesses globally. Our hotel properties include some of the most iconic in Australia including InterContinental Sydney and One&Only Hayman Island on the Great Barrier Reef. We bring our experience in owning, developing and managing hotels to our participation in The Hotel School. In fact, The Hotel School had its origins more than 25 years ago in the InterContinental Sydney, located just steps away from The Hotel School's Sydney campus. Our industry knowledge and connections make The Hotel School a unique proposition for students. Our graduates are held in the highest regard around the world while undertaking a diverse range of exciting roles. We look forward to welcoming you to The Hotel School and assisting you to become one of the industry's future leaders.*



### Greg Shaw

CEO, Mulpha Australia





## WORLD CLASS EDUCATION

- Ranked in **top** universities under 50 years old\*
- Ranked in **top 500** universities in the world\*\*
- Rated **'well above world standard'** in research areas of global significance\*\*\*

\* Times Higher Education 150 Under 50 Rankings 2016

\*\* Times Higher Education World University Rankings 2015-16

\*\*\* Excellence in Research for Australia (ERA) 2015 is a comprehensive quality evaluation of all research produced in Australian universities.



## CAREER OPPORTUNITIES

- Industry connectivity
- Internships and professional placements
- Career development and support
- Work Integrated Learning



## ENVIRONMENT

- Inspiring study locations
- Ideal lifestyle in a safe and friendly environment\*

\* International Student Barometer 2015



SCU Lismore



SCU Gold

Subjects



**COMMUNITY**

- **Number 1** for international student support in Australia\*
- **Number 2** for overall learning support\*
- International diversity
- Alumni mentoring and networking
- Community engagement

\* International Student Barometer 2015

**Southern Cross University is now ranked in *The Times Higher Education* 150 Under 50 Rankings**



# About Southern Cross University

Southern Cross University is a vibrant, contemporary Australian university with campuses at the Gold Coast, Lismore and Coffs Harbour, and branch campuses in Sydney and Melbourne. The University operates The Hotel School Sydney and The Hotel School Melbourne in partnership with Mulpha Australia.

We welcome students from more than 50 countries throughout the world and offer undergraduate and postgraduate courses in an inspiring and supportive learning environment. Our degrees are delivered across a broad range of disciplines and are designed in consultation with industry.

## A word from Southern Cross University's Head of School of Business and Tourism

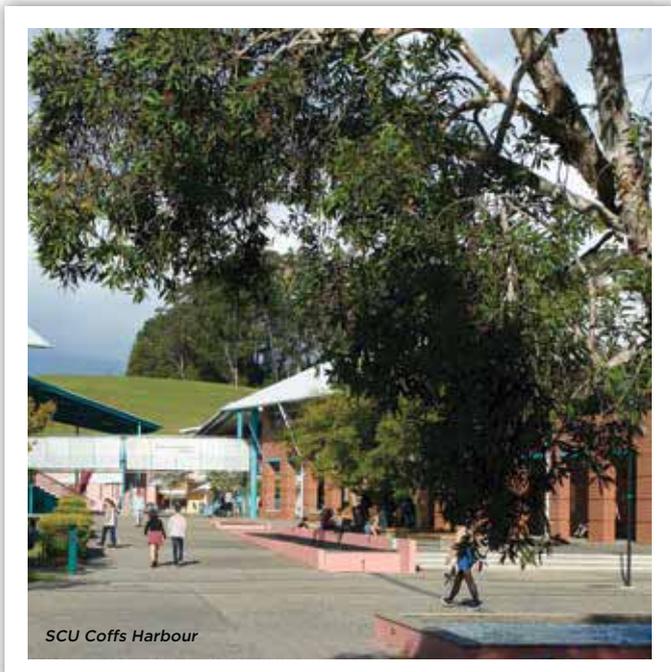
*At Southern Cross University's School of Business and Tourism we instil in our students the critical knowledge and fundamental workplace skills required to succeed in the global business, tourism, hospitality and information technology industries. We conduct frequent reviews of our courses, focusing on the changing demands of industry to ensure graduates have the knowledge and skills needed to succeed.*

*Our graduates are of the highest quality and fill professional roles around the globe. Our strong links with industry form a fundamental part of our internship programs, giving our students experience in real jobs before they graduate, ensuring they are career-ready.*

*I wish you all the very best in your studies.*

**Professor Elizabeth Roberts**

Dean and Foundation Head, School of Business and Tourism, Southern Cross University



SCU Coffs Harbour



# The future in hotel management and tourism

Hospitality and tourism are one of Australia's largest export sectors and contribute around \$40 billion to the economy annually. According to the Tourism Towards 2030 report\*, produced by United Nations World Tourism Organisation (UNWTO), the number of international tourist arrivals worldwide is expected to increase by an average 3.3% a year for the period 2010 to 2030. The strongest growth by region will be seen in Asia and the Pacific, where arrivals are forecast to increase by 331 million to reach 535 million in 2030 (+4.9% per year).

Continued growth in tourism numbers underpins new investment and growth in the hotel industry. The Australian Bureau of Statistics (ABS) outlines in the Tourism Research Australia\* report that the growth in tourism employment will result in moving towards more highly qualified professionals.

The next five years will see numerous new hotel properties opening including the International Convention Centre Sydney, Sofitel Darling Harbour, W Hotel; and in Melbourne, QT, Ritz-Carlton and Peppers Dockland, offering graduates of The Hotel School a very bright future.

## What are the key benefits of pursuing a career in the hotel and tourism industries?

- The diversity of roles, with opportunities spanning careers in restaurants through to international hotel chains and cruise ships
- Opportunities for travel - both domestically and internationally
- Obtaining life long skills that can be transferred to roles in other sectors
- Unlimited pathways for your career, which places you in a competitive position throughout your life
- Being in the centre of one of the fastest growth industries in Australia and worldwide

A pathway to a **successful career** can be achieved

### HOTEL MANAGEMENT

- General management and administration
- Sales and marketing
- Human resource management
- Rooms division and front office
- Event management
- Food and beverage management
- Accounts and finance



### HOSPITALITY

- Restaurants
- Bars
- Clubs
- Casinos
- Festivals



### TOURISM

- Tourism operations
- Attractions and theme parks
- Wholesale tours
- Retail travel
- Cruise companies
- Airlines



\* Tourism Employment in Australia 2011-12 to 2029-30, Tourism Research Australia (supported by the Australian Bureau of Statistics).

# Career opportunities – in the hotel, tourism and hospitality industry and beyond

Qualified hotel management professionals are in high demand\*. Whether you are interested in event management, sales and marketing, food and beverage, human resources or any other role within the industry, an exciting career awaits you. Your hotel management degree, from Southern Cross University, not only provides you with an education but also a pathway to a successful career. Your degree will open an enormous range of opportunities around the world.



## General management and administration

- General manager
- Resident manager
- Executive assistant manager
- Director of operations
- Hotel manager
- Resort manager
- Duty manager



## Human resource management

- Director of human resources
- Personnel and training manager
- Human resources manager
- Health and safety manager
- Employee relations officer



## Sales and marketing

- Director of sales and marketing
- Promotions manager
- Public relations manager
- Communications manager
- Sales and marketing manager
- Social media manager
- Account executive
- Group sales coordinator
- Revenue manager



## Event management

- Banquet and events manager
- Venue coordinator
- Facility management
- Communication services
- Meeting planner
- Food and beverage manager
- Event sales manager



## Food and beverage management

- Director of food and beverage operations
- Food and beverage manager
- Restaurant manager
- Bar manager
- Banquet manager
- Catering manager
- Room service manager
- Nightclub manager
- Sommelier



## Accounts and finance

- Director of finance
- Chief accountant
- Financial controller
- Income auditor
- Procurement manager
- Purchasing and material manager
- Information systems
- Cost controller



## Rooms division and front office

- Director of rooms division
- Director guest relations
- Director of housekeeping
- Reservations manager
- Security supervisor
- Front office manager
- Front office supervisor
- Concierge
- Executive floor manager
- Guest services manager
- Night auditor

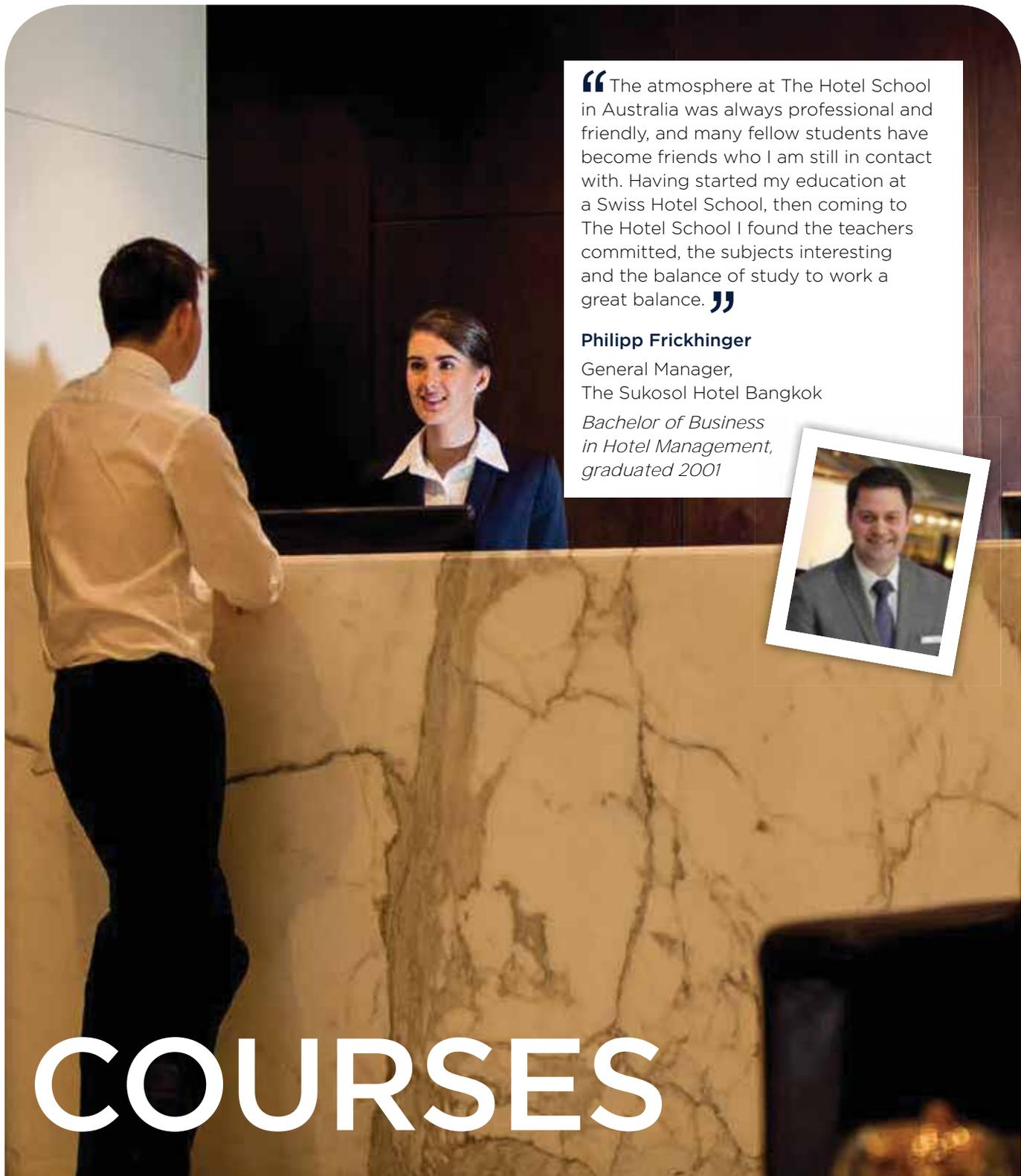


## Executive roles in other industries

- Human resource consulting
- Telecommunications
- Sales and marketing
- Government
- Public relations
- Management consulting
- Hotel broking
- Asset management
- Education and training
- Facility management
- Entertainment and festivals
- Logistics
- Brand management
- Project management



\* Deloitte Access Economics 'Australian Tourism Labour Force Report: 2015-2020'



“The atmosphere at The Hotel School in Australia was always professional and friendly, and many fellow students have become friends who I am still in contact with. Having started my education at a Swiss Hotel School, then coming to The Hotel School I found the teachers committed, the subjects interesting and the balance of study to work a great balance.”

**Philipp Frickhinger**

General Manager,  
The Sukosol Hotel Bangkok

*Bachelor of Business  
in Hotel Management,  
graduated 2001*



# COURSES

## 2017 Intake Dates

All courses offered at The Hotel School operate with three session start dates per calendar year.

- **Session 1:** February
- **Session 2:** July
- **Session 3:** November

Orientation is compulsory for all students and is held in the week before the commencement of classes. The orientation program will help you settle into the university, its facilities and surrounds.

# Undergraduate Degree

## Bachelor of Business in Hotel Management

The three-year Bachelor of Business in Hotel Management, focuses on hotel operational skills, management practice in hospitality industries and the skills needed for employment in a competitive, changing, global business environment.

The degree combines academic rigour with contemporary hotel practice, giving students the skills to succeed in complex business environments. An important feature of the degree is an embedded internship program that provides industry-relevant experience and networking opportunities. Our degrees are designed to put students in the workplace.

### Summary

Start	February, July, November
Duration	3 years full-time or part-time equivalent <sup>#</sup>
Total units	24 undergraduate subjects
CRICOS Course code	086102E

### Admission requirements

#### Domestic

All applicants are selected on their individual merit. While recent academic performance or professional experience is used as an indicator of ability to undertake studies at a tertiary level, applicants will also be invited to an interview as part of the final application process.

#### International

Qualification equivalent to an Australian Year 12 with the required entry grade; and English language comparable to Academic IELTS 6.0 with no band less than 5.5. Applicants may also be invited to an interview as part of the final application process.

<sup>#</sup> Only domestic students are allowed part-time studies.

This information reflects 2017 offerings at time of publication. Subjects and electives can be changed without notice.

### Course overview

*Based on the suggested course progression when commencing studies in session 1.*

#### Year 1

##### 8 core subjects

- Managing Organisations
- Food and Beverage Operations
- Communication in Organisations
- Introduction to Professional Practice
- Accommodation Operations
- Hospitality Services Management
- Marketing Principles
- Tourism Theories and Practices

#### Year 2

##### 4 core Professional Hospitality Experience (PHE) subjects + 4 core subjects

- The Human Resource Management Expert Practitioner
- The Sustainable Hotel Environment
- Hospitality: History, Politics and Culture
- Revenue and Yield Management for Hospitality and Tourism
- Accounting for Business
- PHE – 4 subjects

#### Year 3

##### 5 core subjects + 3 elective subjects

- Hospitality and Tourism Financial Management
- Introduction to Business Law
- Competitive Strategy
- Facility and Risk Management for Hospitality Operations
- Tourism and Hospitality Research and Analysis

##### Elective Subjects – for 2017

- Entrepreneurship and Innovation
- Tourism and Hospitality Sales and Promotion
- Festival and Special Events Planning
- The Cruise Business
- Aviation Management
- Production Management for Convention and Events

# Postgraduate Degrees

## Graduate Certificate in International Tourism and Hotel Management

The Graduate Certificate in International Tourism and Hotel Management covers four units of the Master of International Tourism and Hotel Management. It equips graduates with advanced business acumen, management skills and specialised industry knowledge.

### Summary

<b>Start</b>	February, July, November
<b>Duration</b>	6 months full-time or part-time equivalent <sup>#</sup>
<b>Total units</b>	4 subjects
<b>CRICOS Course code</b>	086104C

### Admission requirements

#### Domestic

Qualifications equivalent to an Australian Bachelor degree (or demonstrated academic or professional standing equivalent).

#### International

Qualifications equivalent to an Australian Bachelor degree (or demonstrated academic or professional standing equivalent); and English language comparable to Academic IELTS 6.0 with no band less than 5.5.

### Course overview

#### Students will complete 4 units from the following:

- Facility and Risk Management for Hospitality Operations
- Food and Beverage Management
- Festival and Special Events Planning
- Special Interest Tourism
- Hospitality: History, Politics and Culture
- Entrepreneurship and Innovation
- Tourism and Hospitality Sales and Promotion
- Management Communication
- Tourism and Hospitality Management
- Accounting for Managers
- Marketing
- International Tourism Systems
- Leading and Managing People
- Tourism Planning Environments

<sup>#</sup> Only domestic students are allowed part-time study.

## Graduate Diploma in International Tourism and Hotel Management

The Graduate Diploma in International Tourism and Hotel Management is designed for students who wish to gain a higher degree, helping them to secure senior management employment in the industry.

### Summary

<b>Start</b>	February, July, November
<b>Duration</b>	1 year full-time or part-time equivalent <sup>#</sup>
<b>Total units</b>	8 subjects
<b>CRICOS Course code</b>	086103D

### Admission requirements

#### Domestic

Qualifications equivalent to an Australian Bachelor degree (or demonstrated academic or professional standing equivalent).

#### International

Qualifications equivalent to an Australian Bachelor degree (or demonstrated academic or professional standing equivalent); and English language comparable to Academic IELTS 6.0 with no band less than 5.5.

### Course overview

#### Students will complete 8 units from the following:

- Facility and Risk Management for Hospitality Operations
- Food and Beverage Management
- Festival and Special Events Planning
- Special Interest Tourism
- Hospitality: History, Politics and Culture
- Entrepreneurship and Innovation
- Tourism and Hospitality Sales and Promotion
- Management Communication
- Tourism and Hospitality Management
- Accounting for Managers
- Marketing
- International Tourism Systems
- Leading and Managing People
- Tourism Planning Environments

This information reflects 2017 offerings at time of publication.

## Master of International Tourism and Hotel Management

The Master of International Tourism and Hotel Management (16 units) is designed for students with or without industry experience who wish to gain a higher degree in the field of tourism and hospitality studies.

The degree is flexible, enabling students to choose a study plan that matches their career path. Students study core business management units and select from a range of electives and an optional workplace internship.

### Summary

Start	February, July, November
Duration	2 years full-time or part-time equivalent <sup>#</sup>
Total units	16 subjects
CRICOS Course code	086101F

### Admission requirements

#### Domestic

Qualifications equivalent to an Australian Bachelor degree (or demonstrated academic or professional standing equivalent).

#### International

Qualifications equivalent to an Australian Bachelor degree (or demonstrated academic or professional standing equivalent); and English language comparable to Academic IELTS 6.5 overall.

### Course overview

#### Year 1

##### Suggested subject progression with 8 units per year

- Food and Beverage Management
- Convention and Exhibition Planning
- Entrepreneurship and Innovation
- Tourism and Hotel Professional Development
- Leading and Managing People
- Marketing
- Management Communication (*University approval pending*)
- Tourism Planning Environments

#### Year 2

- Environmental Management for Hotels and Attractions
- Tourism and Hospitality Management
- International Tourism Systems
- Industry Research Project\*
- Accounting for Managers
- Tourism and Hotel Internship\*



<sup>#</sup> Only domestic students are allowed part time-study.  
<sup>\*</sup> Double weighted units.

This information reflects 2017 offerings at time of publication. Subjects and electives can be changed without notice.

# Internships

The Hotel School offers students an opportunity to integrate theory with the practice and responsibility of the workforce through the internship program.

Internships may be undertaken within Australia or internationally. They are a unique part of our degrees, designed to assist in working out which career pathway is best suited to you and to add valuable experience to your career.

Students may gain experience in any sector of tourism and hospitality and must accrue a minimum of six months practical workplace experience (undergraduate internship) or three months (postgraduate internship).

## Benefits to students

- Exposure to current industry recruitment practices
- Develop key practical and transferable skills such as time management, personal organisation and communication skills
- Observe and develop new techniques, ideas and management styles
- Reflect on the relationship between academic studies and the working environment
- Gain marketable experience within a career field
- Develop a network of industry contacts





Grand Hyatt Melbourne

# The Mulpha Graduate Program

Mulpha Australia are proud to offer the Mulpha Graduate Program exclusively for The Hotel School graduates.

The program is open to all third year students to apply and will commence upon graduating from The Hotel School. Supported by a senior hotel manager as your mentor, the 12 to 18 month Mulpha Graduate Management Program will provide an exceptional opportunity for successful candidates to learn about the operations of a five-star hotel, while developing capabilities for future leadership.

The Mulpha Graduate Program will be offered at InterContinental Sydney, InterContinental Sanctuary Cove, One&Only Hayman Island and Novotel Century Hong Kong. The graduates will spend the 12 month program rotating through various departments within the hotel and the opportunity to contribute to the 'real' success of the hotel.

“The Hotel School Sydney changed my life! I learnt skills that I have continued to use during my role in Management of Front Office. Building relationships along with networking is a crucial aspect of hospitality and my experience at The Hotel School has assisted with that. The Hotel school is very well known in the industry and fully prepares you for the challenges you will come across in the real world of hospitality.”

**Morgan Meredith**

Assistant Front Office Manager,  
Hilton Sydney

TAA NSW 2016 Hotel Industry  
Rising Star Award Recipient

*Bachelor of Business in Hotel  
Management, graduated 2013*



# Industry partners

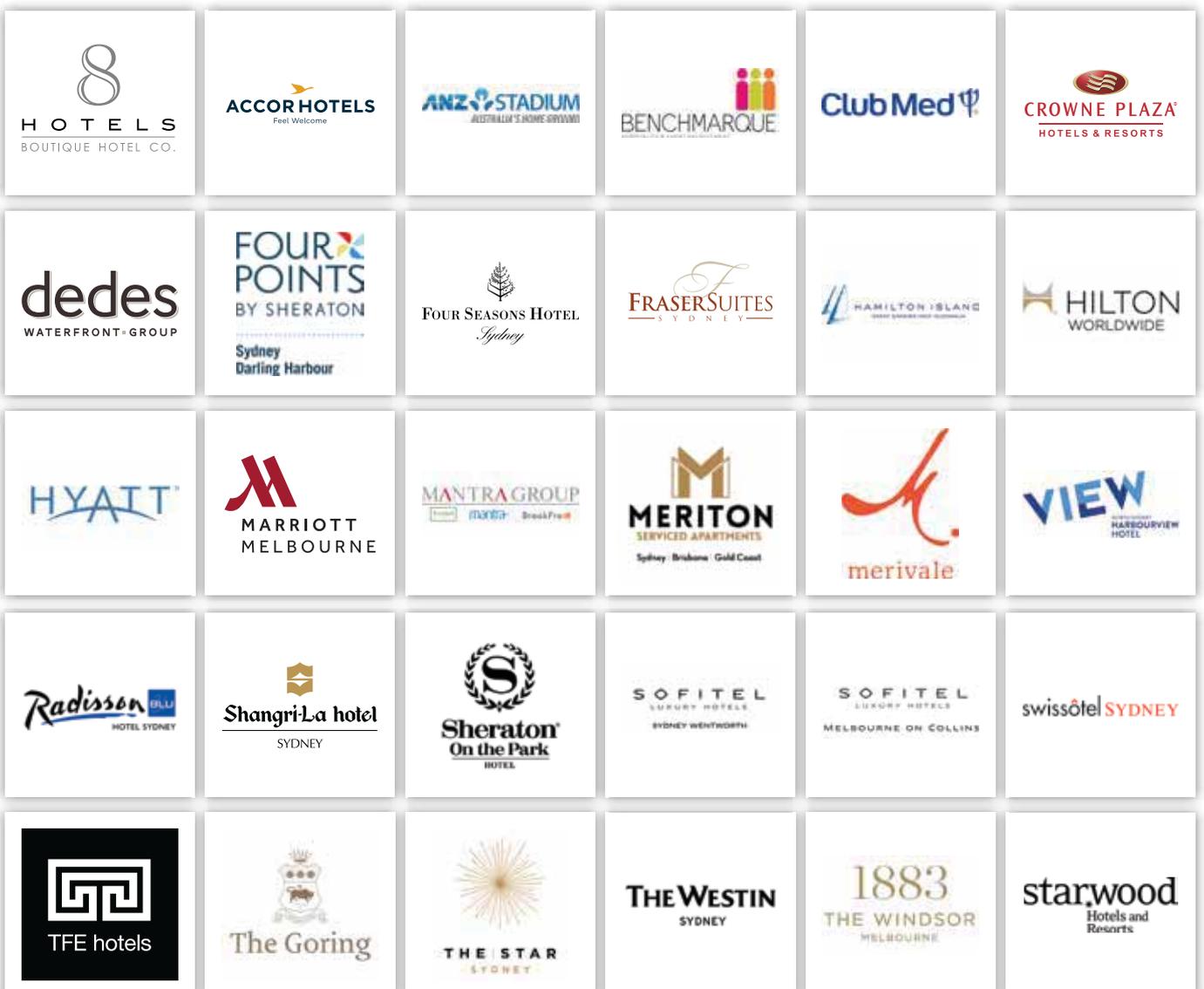
The Hotel School has well established and strong relationships within the hospitality and tourism industry. All students have regular access to hospitality professionals both on and off-campus.

Host organisations for the The Hotel School internship program and our Work Integrated Learning activities include:

## Mulpha partners



## Other hotel partners



# Work Integrated Learning

The Hotel School's Work Integrated Learning (WIL) team is dedicated to providing students with unique opportunities to improve their employability and industry knowledge.

WIL activities are open to all students of The Hotel School and include professional development courses, on-site visits, workshops and industry guest speakers.

The WIL team is constantly striving to provide new and exciting opportunities for our students.

“InterContinental Sydney’s partnership with The Hotel School Sydney offers a win-win opportunity for students. Students are able to gain exposure to what it really is like working in hotels. Innovative initiatives from The Hotel School, such as the “InterContinental Insights” experience, “Manager for a Day” program and “Mock Interviews”, allow the students to network with industry and secure themselves paid employment in our hotel, well before graduation.”

**Amanda McSpadden**

Human Resources Manager  
INTERCONTINENTAL SYDNEY



Here’s a sample of what’s on offer:

- **One&Only Hayman Island Taster field trip** – experience have the unique opportunity to find out what its like to work on an island resort. An amazing four-day work and guest experience at this Mulpha owned resort, designed for those considering a career in resorts.
- **Singapore field trip** – experience the world class Singapore hospitality industry first-hand, while engaging with exclusive industry providers.
- **Leadership Speaker Series** – access to senior industry leaders with our regular leadership speaker series. An example being “Plug my accommodation type” with general managers of various hotels imparting their industry knowledge with students.
- **Manager for a day at InterContinental Sydney** – find out what its like to be a manager as you shadow a manager from the Mulpha owned InterContinental Sydney for a day. Get an insider’s view to what a manager does in a large five-star hotel.
- **Winery tour** – discover how wine is made with professional wine makers at Bimbadgen or Rochford winery. Participate in a structured wine tasting and learn about wine styles and regions.
- **Brewery visit** – go on a beer expedition with local brewers to understand how the brewing process takes place and see the brewery in action.
- **Mock interviews** – be interviewed by an industry professional and receive feedback on performance to help with the ‘real thing’.
- **Stadium tours** – visit ANZ or Etihad stadium during a major game day and move around the venue to observe functional areas and get a greater understanding of what is involved in running large events.
- **RSA course** – obtain your Responsible Service of Alcohol (RSA) certification to be permitted to work in licenced premises.
- **Skills2Work Food and Beverage course** – a must do course to prepare you for any role in food and beverage. Learn the necessary skills to help you get a job!
- **Barista courses** – an introduction to espresso coffee and gain the knowledge to progress to more complex aspects of espresso making.



“ Australia is a great place to study and work in the hospitality industry. It is a melting pot of cultures and a wonderful experience for international students. I chose this course because of its focus on the industry and its association with Mulpha means we have a great access to a range of hotels. I have been impressed with the range of subjects available and my career opportunities after graduating. ”

**Margot Maitre**

*Current international student  
- France*



## Living the dream in Australia

Bondi Beach, New South Wales

Australia is a leading international destination with some of the world's best facilities in education, providing local and international students with a range of quality study options. With a population of just over 24 million, Australia has one of the highest number of international students in the world, behind the United Kingdom and the United States\*.

Students choose Australia as a study option because of its diverse culture, population, climate, geography and history. They also choose Australia because the country has five of the 30 best cities in the world for students based on student mix, affordability, quality of life and employer activity\*.

What else does Australia have to offer? Well Australia has hundreds of sporting organisations for activities such as soccer, cricket, netball, tennis and hockey, over 500 national parks and 19 classified UNESCO World Heritage sites.

The Hotel School has campuses in Sydney and Melbourne. Each campus has quality teaching facilities and a relaxing corporate environment conducive for industry interaction and academic learning. Our integrated learning spaces encourage communities of learners, as well as fostering a strong relationship between staff and students. Each campus is centrally located in the CBD making it ideal for commuting from any part of the city and surrounds.

\* 'Education at a Glance 2012: OECD Indicators' report, refer to [www.oecd.org/edu/eag2012](http://www.oecd.org/edu/eag2012)



# The Hotel School Sydney

Our Sydney location is in the heart of the central business district, with Sydney Harbour, the Opera House and Royal Botanic Gardens on its doorstep.

## About Sydney

Sydney is the capital of New South Wales and the largest city in Australia. It is surrounded by the picturesque and world famous harbour and this beauty extends through to the suburbs.

Sydney is the oldest, largest and most cosmopolitan city in Australia and is recognised around the world for its architectural icons such as the Sydney Opera House and Harbour Bridge. Sydneysiders are treated to culinary delights, harbourside dining, trendy inner-city cafes and a never ending variety of multicultural foods.

## Things to do / special events

Sydney is host to a broad calendar of events including live music and performing arts productions, internationally-acclaimed performances, innovative exhibitions and large-scale sporting events.

Other attractions include Sydney Tower, The Rocks, Royal Botanic Gardens, Taronga Zoo, Bondi Beach and Sydney Olympic Park.

Each year Sydney enjoys many large festivals including the Sydney Film Festival, Vivid Light Festival, Carols in the Domain and the spectacular New Years Eve fireworks on the harbour.



**SUMMER**  
26°C - 19°C



**AUTUMN**  
22°C - 15°C



**WINTER**  
16°C - 8°C



**SPRING**  
22°C - 13°C



**SUMMER**  
25°C - 14°C



**AUTUMN**  
20°C - 11°C



**WINTER**  
14°C - 7°C



**SPRING**  
20°C - 10°C

# The Hotel School Melbourne

Our Melbourne location is in the heart of the central business district with easy access to trams and trains, and in the midst of the iconic Melbourne laneways, full of cafes and restaurants.

## About Melbourne

Melbourne is the capital and most populated city in the state of Victoria. The city is situated at the northern most point of Port Phillip Bay - near the estuary of the Yarra River. The waterfront location and nightlife make it one of the most vibrant and liveable cities in Australia and the world.

Melbourne is rated highly in the areas of education, entertainment, healthcare, research and development, tourism and sports. It is also regarded as the fashion capital of Australia, where designer labels, leading stores and independent boutiques provide plenty of diversion for the serious shopper.

## Things to do / special events

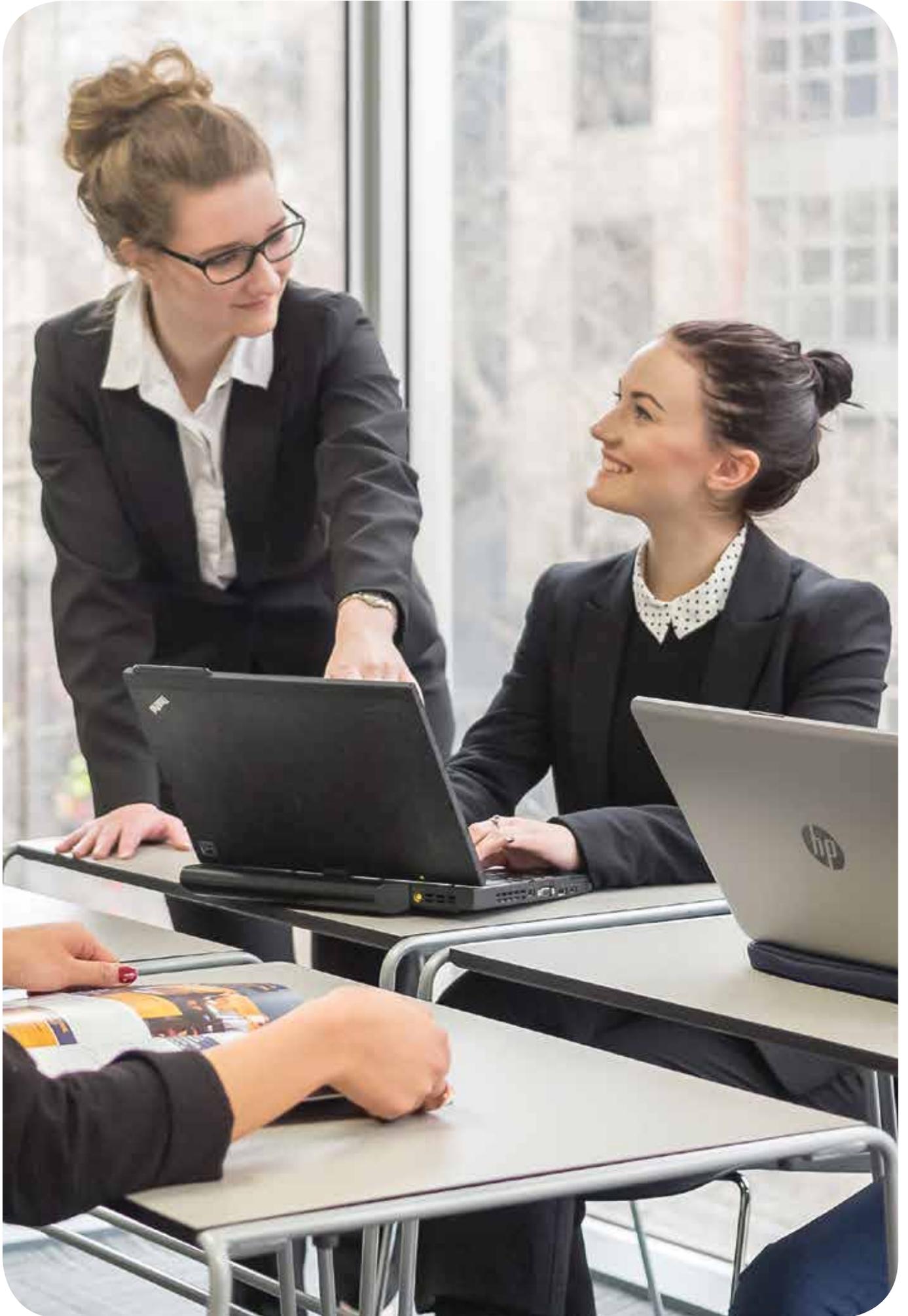
Each year Melbourne plays host to tens of thousands of interstate and overseas visitors who come to see the Australian Open Tennis Championships, Formula 1 Australian Grand Prix, Australian Motorcycle Grand Prix, Spring Racing Carnival, Australian Football League Grand Final and many more special events. Melbourne caters for all, from the stylish restaurants in the city's streets and laneways, to the cutting-edge cafes, rooftop bars, pubs and hotels.

For more information about Sydney please visit:

- [VISITNSW.COM](http://VISITNSW.COM)
- [CITYOFSYDNEY.NSW.GOV.AU](http://CITYOFSYDNEY.NSW.GOV.AU)
- [SYDNEY.COM](http://SYDNEY.COM)

For more information about Melbourne please visit:

- [VISITVICTORIA.COM](http://VISITVICTORIA.COM)
- [VISITMELBOURNE.COM](http://VISITMELBOURNE.COM)
- [AUSTRALIA.COM](http://AUSTRALIA.COM)



# Student and Support Services

## International student support

The Hotel School has dedicated staff committed to helping students. Whether you need assistance in the application or acceptance of your offer, or ongoing assistance, our team is here to support you.

Visit 'Student Services' for full details at [HOTELSCHOOL.SCU.EDU.AU](http://HOTELSCHOOL.SCU.EDU.AU)

## Orientation

Orientation at The Hotel School is held in the week prior to commencement of each session. Activities last two to three days and are designed to engage both domestic and international students through academic and social activities, and individualised attention. The student support staff work to understand the specific needs of their students, to help them settle into their new environment, learn to study effectively and to integrate into university life.

## Student services

Enquiries about enrolment, student ID cards, timetables, course guides or grades are managed by the Student Advice Team. SCU's personalised web-based portal MySCU gives students access to the Learning Management, Blackboard Learn, myReadings and OneSearch, timetables, news and My Enrolment (this gives access to enrolment, finances and grades).

Visit: [scu.edu.au/myenrolment](http://scu.edu.au/myenrolment)

Disability and equity services provide support services to assist students with their studies.

## Counselling

Counselling services are available for students with any aspect of your personal or academic life. The Hotel School's free counselling service offers caring and confidential assistance to all students.

Visit: [scu.edu.au/counselling](http://scu.edu.au/counselling)

## Accessing your university

Students are provided with access to a range of internet and computing services

- Student email address
- Student computer labs
- IT support via the IT Service Desk
- Wireless@SCU - SCU's wireless network on all campuses
- Mobile@SCU - free mobile application

Visit: [scu.edu.au/it](http://scu.edu.au/it)

## Library and learning services

Students of The Hotel School have electronic access to Southern Cross University's extensive library and are entitled to reciprocal borrowing rights with most Sydney and Melbourne universities.

The Hotel School also offers students access to lecturers via the Graduate Development Suite (GDS). The GDS is designed to provide one-on-one time with lecturers to discuss any course or assessment related topics.

## Student Representative Council (SRC)

Each year a group of students are elected to represent the campus student body. The SRC liaises with The Hotel School staff to organise events and to make sure student needs and concerns are heard and addressed appropriately. The SRC also organises both on and off campus events such as themed events and gala nights.

“Commencing my studies at The Hotel School immediately after my secondary education provided me with a solid understanding of the industry, invaluable experience in a five-star global hotel company and the tools necessary to fast-track my career over the years. Anyone who is looking for a career in the hospitality industry will benefit from a solid education and the industry contacts they will receive from attending The Hotel School.”

### Maggie Diasinos

Pacific Regional Sales Director,  
Hyatt Hotels Corporation

*Bachelor of Business in Hotel  
Management, graduated 2001*



# Domestic students

All domestic applicants for The Hotel School are selected on their individual merit. While your most recent academic performance or professional experience is used as an indicator of ability to undertake studies at a tertiary level you will also be invited to an interview as part of the final application process.

As your studies and future are important to us the interview allows each applicant the opportunity to discuss your career opportunities, goals and gives you a preview to student life at university in a one-on-one with a member of the executive team at The Hotel School.

## How to apply

### Undergraduate, Sydney

All domestic applicants for the Bachelor of Business in Hotel Management in Sydney need to apply through UAC or QTAC and attend an interview process.

Visit 'Apply Now' section

**[SYDNEY.HOTELSCHOOL.SCU.EDU.AU/APPLY](https://sydney.hotelschool.scu.edu.au/apply)**

When applying through UAC/QTAC for the Bachelor of Business in Hotel Management, The Hotel School Sydney should be listed in your preferences. Upon receiving your application through UAC/QTAC you will be contacted by us to arrange an interview. You may be asked to provide additional documents for the interview such as your current resume and/or a certified copy of your passport.

The interview will be conducted in person or via phone if you reside outside the city metropolitan area.

A conditional offer may be made ahead of the first round of UAC/QTAC offers. Students must still apply through UAC/QTAC, list The Hotel School as their 1st preference and successfully complete their HSC. Your 'official offer' will still be made via UAC/QTAC during the round offers.

For further information visit:

**[SYDNEY.HOTELSCHOOL.SCU.EDU.AU/DEGREES](https://sydney.hotelschool.scu.edu.au/degrees)**

**E: [hotelschool@scu.edu.au](mailto:hotelschool@scu.edu.au)**

### Undergraduate, Melbourne

All domestic applicants for the Bachelor of Business in Hotel Management in Melbourne can be made directly to The Hotel School Melbourne via the Southern Cross University online application service.

Visit 'Apply Now' section

**[MELBOURNE.HOTELSCHOOL.SCU.EDU.AU/APPLY](https://melbourne.hotelschool.scu.edu.au/apply)**

Upon receiving your application, you will be contacted by The Hotel School Melbourne to arrange an interview. You may be asked to provide additional documents for the interview such as your current resume and or a certified copy of your passport.

If you are overseas or reside interstate and are unable to attend the interview in person, a phone interview can be arranged.

For further information visit:

**[MELBOURNE.HOTELSCHOOL.SCU.EDU.AU/DEGREES](https://melbourne.hotelschool.scu.edu.au/degrees)**

**E: [hotelschool@scu.edu.au](mailto:hotelschool@scu.edu.au)**

### Postgraduate

All domestic applicants for our postgraduate courses are made directly to The Hotel School via our online service. Visit our website 'Apply Now' section for full details at **[HOTELSCHOOL.SCU.EDU.AU](https://hotelschool.scu.edu.au)**

## ABSTUDY, AUSTUDY and Youth Allowance **FEE-HELP**

ABSTUDY provides assistance for Australian Aboriginal and Torres Strait Islander students. Benefits for students include the payment of any incidentals, allowance to assist with text book and equipment costs.

AUSTUDY payment is an income support payment available to qualifying students aged 25 years or older. It provides income tested assistance to full-time students who are Australian citizens.

Youth Allowance is a similar support payment paid to eligible 16 to 24-year-olds undertaking full-time study. For application forms and further information please refer to your nearest Centrelink office or the Centrelink website.

For further information please visit:  
[www.centrelink.gov.au](http://www.centrelink.gov.au)

FEE-HELP is a loan scheme that assists eligible students with their tuition fees. Eligible students include Australian citizens; holders of a permanent humanitarian visa who will be resident in Australia for the duration of the course; or the holder of a permanent visa who is undertaking bridging study for overseas-trained professionals and will be resident in Australia for the duration of the course.

FEE-HELP enables students to defer their tuition fees, for part of or for the duration of the course. Students repay their loan through the Australian Taxation Office (ATO) once their income is above the minimum threshold for compulsory repayment.

For further information please visit:  
[www.studyassist.gov.au](http://www.studyassist.gov.au)

## 2017 Domestic fee schedule\*\*

Course	Admission requirement	Application process	Fee per unit	Fee per year
<b>Bachelor of Business in Hotel Management</b>	Indicative ATAR/OP: N/A Attendance at an interview is required.	UAC code: Sydney – 354140 QTAC code: Sydney – 054041 Melbourne – Direct Application*	\$2,585	\$20,680
<b>Graduate Certificate in International Tourism and Hotel Management</b>	Indicative ATAR/OP: N/A Attendance at an interview is required.	Directly to The Hotel School via SCU online service**	\$2,510	\$10,040
<b>Graduate Diploma in International Tourism and Hotel Management</b>	Indicative ATAR/OP: N/A Attendance at an interview is required.	Directly to The Hotel School via SCU online service**	\$2,510	\$20,080
<b>Master of International Tourism and Hotel Management</b>	Indicative ATAR/OP: N/A Attendance at an interview is required.	Directly to The Hotel School via SCU online service**	\$2,510	\$20,080

\* Applications can be made directly to The Hotel School Melbourne via SCU online application service. Visit 'Apply Now' section for full details.

\*\* Domestic applications for postgraduate courses are made directly to The Hotel School via SCU online service. Visit 'Apply Now' section for full details.

Tuition fees are correct at the time of printing (August 2016) and subject to change. The fee per year is based on completing 8 units per year. In addition, students will be charged a Student Services and Amenities Fee (SSAF), and indicative non-tuition fees of \$1,500 (to cover textbooks, stationery, internships or placements).

# International students

## English language comparable scores IELTS\*

IELTS International English Language Testing System	6.0 with no band less than 5.5	6.5 with no band less than 6.0
<b>CPE</b> Cambridge Certificate of Proficiency	52	N/A
<b>CAE</b> Cambridge Certificate in Advanced English	52	58
<b>TOEFL PBT</b> Test of English as a Foreign Language (paper based test)	550 min 4.5 (TWE)	570 min 5.0 (TWE)
<b>TOEFL iBT</b> Test of English as a Foreign Language (Internet based test)	60 with no less than 17 in writing and speaking and no less than 11 in reading and listening	79 with no less than 21 in writing and 20 in other areas
<b>PTE</b> Pearson Test of English	50 with no communicative score less than 46	58 with no communicative score less than 50
<b>ISPLR</b> International Second Language Proficiency Rating	3+ or better in all 4 skills	4 in all 4 skill areas
<b>CEFR</b> Common European Framework of Reference for Languages	B2	N/A

\* Suggested English language comparable scores only.

## How to apply

Visit 'Apply Now' section for full details at [HOTELSCHOOL.SCU.EDU.AU](http://HOTELSCHOOL.SCU.EDU.AU)

Apply online OR complete the International Application for Admission form with all supporting documents:

- Original or Certified copy of academic transcripts, with grading system.
- English language test results (e.g. IELTS, TOEFL)
- Resume
- Academic or employer references (if required)
- Advanced standing application (if relevant). Advanced standing refers to previous study or work experience which may reduce the duration of your degree. You should apply for advanced standing at the time of application.

The International Application for Admission form is available at [scu.edu.au/international](http://scu.edu.au/international)

Submit your completed International Application for Admission form with all supporting documents to The Hotel School [thsapps@scu.edu.au](mailto:thsapps@scu.edu.au)

## Assessment

Applications will be acknowledged and responded to within 10 days\*. Successful applications receive an International Offer Package (Offer) including:

- Offer of Admission
- Information for Accepting your Offer
- Offer Acceptance Agreement.

\* Time period relates to complete application for the immediate study period.

## Future student interview

All applications for The Hotel School are selected on their individual merit. While your most recent academic performance or professional experience is used as an indicator of ability to undertake studies at a tertiary level you may also be invited to attend an interview as part of the final application process.

## Accepting your offer

1. Review the Offer to make sure all information is correct and submit extra documents if requested.
2. Once conditions are met, send the signed Offer Acceptance Agreement, before the Offer Lapse Date.
3. Pay the 'fee payable on acceptance' amount of the offer.
4. Once all documents are received and conditions are met, SCU International will issue an electronic Confirmation of Enrolment (eCOE) so you can apply for an Australian visa.

## Students applying through education agents

Southern Cross University has an extensive network of registered Education Agents in Australia and overseas who can assist with your application. Please note students from specific countries are required to go through an Education Agent.

For further information visit [scu.edu.au/international/agents](http://scu.edu.au/international/agents)

## Student visa

To study in Australia you must have a valid Australian visa. Student visas are temporary visas that allow people to come to Australia for a specified period to study at an Australian institution. For more information visit the Department of Immigration and Border Protection (DIBP) [www.border.gov.au](http://www.border.gov.au).

International students applying for a student visa must undertake a full-time load of eight (8) units per year. International students are required to remain in their principal course for at least six (6) months before they can request a transfer to study at another education provider.

**Student visa conditions:** Make sure you are familiar with the conditions of your visa by reviewing the information set out on the DIBP website.

**Financial requirements:** You must have sufficient funds to cover all education and living expenses for the duration of your studies. Refer to the 'student visa living costs and evidence of funds' section on the DIBP website.

**Bringing other family members:** You may be eligible to bring family members depending on your visa. School-aged children must be enrolled at school. School fees will vary depending on school, age of child and if you are a scholarship holder. A list of local schools can be found at [scu.edu.au/international/apply](http://scu.edu.au/international/apply)

**ESOS:** The Tertiary Education Quality and Standards Agency (TEQSA) monitor and regulate the higher education sector's involvement with overseas students studying in Australia on student visas.

Higher educational providers must meet minimum standards set by TEQSA (The Tertiary Education Quality and Standards Agency) to enable registration under the ESOS (Education Service for Overseas Students) Act. This protects Australia's reputation for delivering quality education services and the interests of overseas students, by setting minimum standards and providing tuition and financial assurance.

The ESOS Act mandates a nationally consistent approach to registering education providers so that the quality of the tuition and care of students remains high. The professionalism and integrity of the industry is further strengthened by the ESOS Act's interface with immigration law. This imposes visa-related reporting requirements on both students and providers.

The National Code is a set of nationally consistent standards that govern the protection of overseas students and delivery of courses to students by providers that are registered on the Commonwealth Register of Institutions and Courses for Overseas Students (CRICOS).

For further information visit [www.internationaleducation.gov.au](http://www.internationaleducation.gov.au)

### CRICOS

Higher educational providers in Australia must be registered to enrol overseas students in specific courses. Registered providers have a CRICOS (Commonwealth Register of Institutions for Overseas Students) code and a specific CRICOS course code. This registration guarantees the provider and the course meet the high standards necessary for overseas students.

For further information visit [www.cricos.education.gov.au](http://www.cricos.education.gov.au)

### Teaching and Assessment Methods

Students experience a variety of teaching approaches including face-to-face lectures and tutorials. The method of teaching may vary from unit to unit. Assessment may be in the form of essays, reports, audio or video presentations, online quizzes, case analyses or problem resolutions, and examinations.

Specific teaching and assessment can be found on the relevant course page at [scu.edu.au](http://scu.edu.au)

### Tuition Protection Service

The Tuition Protection Service (TPS) is an initiative of the Australian Government to assist international students whose education providers are unable to fully deliver their course of study. The TPS ensures that international students are able to either complete their studies in another course or with another education provider or receive a refund of their unspent tuition fees.

For more information visit [www.tps.gov.au](http://www.tps.gov.au)

### 2017 International fee schedule\*

Course	Admission requirement	English language IELTS requirement or comparable	Fee per unit	Fee per year
<b>Bachelor of Business in Hotel Management</b>	Qualification equivalent to Australian Year 12 with the required entry grade.	Overall: 6.0   Reading: 5.5   Writing: 5.5 Listening: 5.5   Speaking: 5.5	\$2,985	\$23,880
<b>Graduate Certificate in International Tourism and Hotel Management</b>	Qualification equivalent to an Australian Bachelor degree.	Overall: 6.0   Reading: 5.5   Writing: 5.5 Listening: 5.5   Speaking: 5.5	\$2,960	\$11,840
<b>Graduate Diploma in International Tourism and Hotel Management</b>	Qualification equivalent to an Australian Bachelor degree.	Overall: 6.0   Reading: 5.5   Writing: 5.5 Listening: 5.5   Speaking: 5.5	\$2,960	\$23,680
<b>Master of International Tourism and Hotel Management</b>	Qualification equivalent to an Australian Bachelor degree.	Overall score or 6.5	\$2,960	\$23,680

\* Tuition fees are in Australian dollars, are correct at time of printing (August 2016) and subject to change. The fee per year is based on completing 8 units per year. Students are required to pay Overseas Student Health Cover (OSHC) for the duration of their visa in advance. In addition, students will be charged a Student Services and Amenities Fee (SSAF), and indicative non-tuition fees of \$1,500 (to cover textbooks, stationery, internships or placements). For more information visit [scu.edu.au](http://scu.edu.au) and search "services and amenities".

### Refunds or deferments

Visit [scu.edu.au/international/apply](http://scu.edu.au/international/apply) for more information about:

- Refund and Remission Policy
- Refunds and Withdrawals FAQ
- Enrolment, deferment, suspension or cancellation of enrolment procedure

### Tuition fees

Tuition Fees are listed in the Offer of Admission and are correct at the time of issue. They will be subject to an increase each calendar year and students are required to pay the new tuition fee each year. Tuition fees are due at the beginning of each study period, however you can pay fees in advance.

### Cost of Living

Students should prepare themselves for accommodation and living costs to be at a minimum AUD\$19,830 per year. Please be advised that costs may vary depending on the type of accommodation and location you choose to stay.

Visit the DIBP website for further information.

### Arriving in Australia

To help you prepare for your arrival in Australia please visit [HOTELSCHOOL.SCU.EDU.AU](http://HOTELSCHOOL.SCU.EDU.AU)

For a review on accommodation procedures in Australia, visit [scu.edu.au/accommodation](http://scu.edu.au/accommodation). Contact the relevant Hotel School campus for accommodation options.

We recommend that you know how to get to the campus before commencement of orientation. Orientation sessions are held in the week prior to class commencement and is compulsory.

### OSHC (Overseas Student Health Cover)

OSHC is a compulsory medical health insurance for international students studying in Australia.

BUPA is SCU's preferred provider. For alternative providers, refer to [www.health.gov.au](http://www.health.gov.au) and search for 'overseas student cover'.

### Student Services and Amenities Fee (SSAF)

The Student Services and Amenities Fee (SSAF) provides Australian universities with additional funds to maintain and improve essential services and amenities of a non-academic nature for students. These funds are used to support and enrich the student experience. SSAF is collected following enrolment.

For more information visit [scu.edu.au/students](http://scu.edu.au/students)

## CONTACT US

### ONLINE

[hotelschool.scu.edu.au](http://hotelschool.scu.edu.au)

### EMAIL

[hotelschool@scu.edu.au](mailto:hotelschool@scu.edu.au)

### ADDRESS

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Sydney NSW 2000, Australia  
P +61 2 8249 3200

#### Melbourne Campus

Level 3, 399 Lonsdale Street  
Melbourne VIC 3000, Australia  
P +61 3 9601 3400



### FACEBOOK

Like our Facebook page:  
[facebook.com/thehotelschoolaustralia](https://facebook.com/thehotelschoolaustralia)



### INSTAGRAM

[instagram.com/the\\_hotel\\_school](https://instagram.com/the_hotel_school)



### LINKEDIN

[linkedin.com/company/the-hotel-school](https://linkedin.com/company/the-hotel-school)

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